PERCONA
Open Source Advance

Key Features

Cost savings

With license fees in the millions of dollars for some proprietary products, as well as additional support costs, using Percona Open Source Advance to switch to open source software will result in substantial annual cost savings.

Peace of mind

Open source software products have a proven reliability track record over many years, and many large and well-known companies utilize it within their organization. These products have been extensively vetted, are more likely to have bugs fixed quickly, and provide security comparable to, or better than, their proprietary counterparts.

Ease of transition

In your journey to open source, we will be a trusted and unbiased advisor, working closely with you throughout the entire migration process. We will conduct a thorough review of your existing systems and requirements to ensure a smooth and trouble-free migration, with minimal pain and impact on your users/systems.

Percona Open Source Advance

Percona Open Source Advance is a consulting-led solution which assesses your existing proprietary database architecture and helps you migrate to the most suitable free open source software available.

Background

[The 2018 Rimini Street Global IT Innovation Study](#) surveyed 900 CIOs, IT leaders, and financial decision makers and found that 63% of respondents feel locked into their organization's enterprise application software vendor relationship.

Companies are unhappy for a variety of reasons:

- Support costs are often extortionate with few available alternatives
- Annual license fees can be very expensive
- They are locked-in to their vendor
- Lack of flexibility as they are unable to embrace new systems or cloud-opportunities (other than those provided by their vendor)

As a champion of unbiased open source software, Percona views open source software as a viable and effective means of securing high-quality, production-ready software without being locked into a license, or paying fees.

About Percona Open Source Advance

Percona Open Source Advance (POSA) provides a complete solution for customers planning to move their proprietary database(s) to an open source alternative. POSA involves a deep-dive into your current database architecture, comprehensive recommendations, a practical migration plan, and hands-on support and expertise during your migration.

The complete package for POSA includes:

- Unlimited Advanced Support for one year
- A Technical Account Manager (TAM) for 10 hours per week for one year
- Six months of Consulting

The support package covers the migration of the servers included in the project and starts when the contract is executed.

We will work closely with you to ensure a smooth migration from your existing system - limiting disruption and ensuring continuity of service for end users. Following migration, we will continue to provide technical support, ensuring any issues are managed quickly and efficiently.

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More Key Features

Flexibility

Migrating to open source software allows you to explore innovative software and tools, previously inaccessible or incompatible with your proprietary model.

Access to new technologies

Free open source software encourages exploration, allowing you to look at alternative solutions and try new technologies quickly and easily, discarding if not useful. This is better than being tied into a less-than-ideal purchased system or software.

Who will benefit from Percona Open Source Advance?

POSA is appealing to many companies, particularly Fortune 1000 enterprises who have traditionally purchased a proprietary database management system and wish to explore other options.

The natural aversion of major enterprise business towards proprietary system alternatives is beginning to relax. Amazon and Salesforce both recently broke away from their long-standing proprietary software vendor, providing a road map for other large companies and proof that you can migrate and thrive.

Open source software migrations are increasingly mandated as strategic initiatives for companies, but often require expert external advice and support. As leaders in open source software, Percona is ideally placed to deliver a solution which solves many common pain points and, most compelling, delivers a significant annual cost reduction.

Migrate with confidence

Enable your company to access the many innovative open source options available. Percona Open Source Advance can help you migrate your proprietary software to the best open source software alternatives.

Percona has extensive experience advising companies on the best way to configure, manage, and run their databases. Contact us to discuss how you can stay at the forefront of technology innovation and benefit from the efficiencies and opportunities that open source software brings.

Contact Us

To learn about how Percona can help you and for pricing information, please contact us at 1-888-316-9775 or 0-800-051-8984 in Europe or sales@percona.com.

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